

The Secret To Maximizing Military Leadership Experience Value

Session Abstract: The secret to maximizing military leadership experience value to civilian hiring managers is...Fayolism! This ubiquitous theory of business administration underpins all organizations: government, public, and private sector. When military leaders describe their experience through this lens, it becomes familiar to civilian hiring managers, resulting in meaningful, lucrative post-service careers.

Session Summary: The secret to maximizing military leadership experience value to civilian hiring managers is...Fayolism! This ubiquitous theory of business administration underpins all organizations: government, public, and private sector. When military leaders describe their experience through this lens, it becomes familiar and valuable to civilian hiring managers, resulting in meaningful, lucrative post-service careers for the Veteran military leader. In this informative, entertaining session, attendees will develop a deep appreciation for the proven, ubiquitous model of *the* theory of business administration (*Fayolism*) developed over a century ago by French mining engineer and executive Henri Fayol, and its role as the foundation for constructing a context of the military leader's experience that civilian hiring managers can easily understand, desire strongly, and pay handsomely for. Questions attendees will be able to answer after the discussion are:

1. What is Fayolism?
2. How does the model of Fayolism work?
3. Why is it so important; so foundational?
4. How does it debunk the professionally reckless *Manager or Leader* myth and why doing so is important to attendees' professional development?
5. What does the latent Project and Program Management experience military leaders, especially those in the A/E/C industry, have to do with it and why the connection is paramount for a post-service career?
6. What does this all mean for military leaders upon leaving the military?
7. How do military leaders capitalize on their new knowledge?

Session Learning Objectives: Session attendees will:

1. Be able to describe the gigantic project and program opportunity.
2. Learn a method, tools, and techniques to discuss military leadership experience in terms, concepts, and language used by civilian hiring managers.
3. Learn how to research companies and prepare for interviews.
4. Receive 1 year of personal, on-demand translation coaching from session speaker!

Presenter Bio:

Eric is a decorated 2-Service (USN and USA), 2-Era (Gulf and post-911) Military Veteran; Serial Founder of 3 companies; an experienced, credentialed project manager and PMI-Chapter recognized mentor; and an "entertaining" instructor/public speaker on: project management, deep learning and the military transition, PMI's PMP®, CAPM®, and ACP® exams, Vetpreneurship, and project manager professional development. He *helps Military Veterans change their lives profoundly through project management, entrepreneurship, and AI* through inspiration, translation, training, and placement. For more information, please visit <http://www.vets2pm.com>, www.militaryvetstone.com, and www.linkedin.com/in/docwright.